

# Q1 2019

## QUARTER HIGHLIGHTS

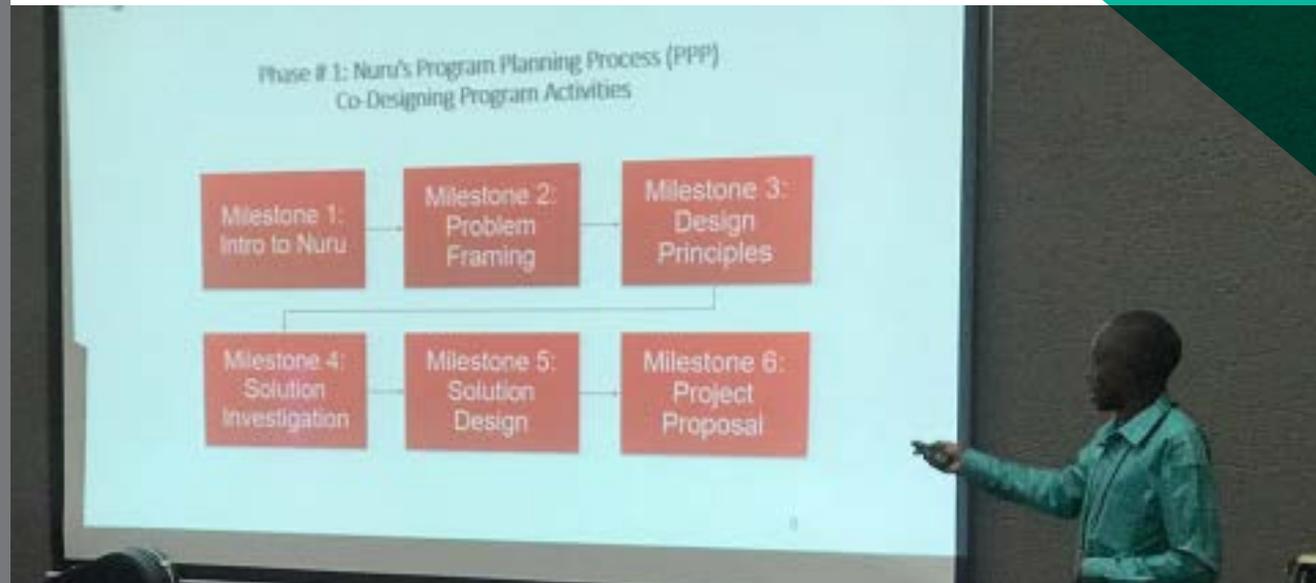
- Nuru International staff help craft legislation currently in U.S. House and Senate.
- Nuru Kenya achieves profitability for 10 of 14 farmer cooperatives
- Nuru Ethiopia launches cash crop program focusing on ground nuts and mung beans which should lead to greater profitability of its 26 existing cooperatives

**ENDING EXTREME POVERTY  
IN FRAGILE RURAL AREAS TO  
BUILD COMMUNITIES RESILIENT  
TO VIOLENT EXTREMISM**



## NURU KENYA STAFF MEMBER PRESENTS IN SOUTH AFRICA

by George Nyamweya and Brian Viani



*In January 2019, The United Methodist Church held its annual The Church and Agriculture conference in Johannesburg, South Africa. The conference took place over four days and brought together 80 agricultural leaders and innovators from across Africa and focused on improving the link between leadership, community buy-in, and agricultural yields for smallholder farmers. Nuru Kenya's Leadership Program Manager, George Nyamweya, was invited to present Nuru's innovative approach to community capacity development. Below is a Q&A about George's experiences.*

**This conference focused on agriculture in Africa. What were some of the key lessons learned that can be applied to ending extreme poverty?**

Discussions focused on transforming the future of agriculture in Africa, the integrated approach to small-scale agriculture, and the importance of partnerships—all of which are relevant to our work in Kenya. We also discussed some of the major challenges facing African farmers...

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**Nuru Kenya demonstrates incredible success in profitability of farmer organizations.**

## QUARTER HIGHLIGHTS

You may notice fewer indicators and programs listed in this quarterly report. Nuru Kenya has made the shift to not only reduce the volume of indicators to keep you up to date on impact, but also made the strategic decision to discontinue its education program in 2018 to focus more effort on developing stronger farmer organizations.

This increased focus is already being felt as 10 of 14 farmer cooperatives in Nuru Kenya are now profitable in a period of less than four years. Nuru Kenya made the decision to shift to cooperatives in 2016, the first year after expatriate staff exited the program. It is a testimony to their staff leadership and focus, and the capacity development work they have been doing to build strong farmer organization leadership that has led to this amazing milestone for the team.

In addition, multiple staff represented Nuru at conferences in Nairobi and Johannesburg during this last quarter. Pauline Wambeti, George Nyamera, and other staff are becoming East African thought leaders with respect to locally led community development among smallholder farmer communities.

Select indicators are updated annually or semiannually rather than quarterly

AG

		Target	Actual
Number of households active in Nuru supported cooperatives	Q2	2,200	-
Repayment rate	Q4	97%	-
Percent increase in crop yield compared to baseline	Q1	32%	80%

FI

Number of farmer organizations enrolled in dairy program	Q1	10	10
Number of households enrolled in dairy program	Q2	600	-
Number of value chain partnerships	Q2	6	-

HC

Percent of health groups meeting monthly	-	70%	59%
Percent of deliveries in a clinic per quarter	-	95%	100%
Percent of farmer families drinking safe water	-	85%	89%



**Nuru Ethiopia launches cash crop program featuring mung beans and ground nuts (peanuts).**

## QUARTER HIGHLIGHTS

As Nuru Ethiopia moves into 2019, it has been making strategic adjustments to help make farmers and their 26 farmer organizations more resilient. Below are two of the most significant shifts.

The first adjustment, as mentioned above, has been to work to further diversify livelihoods approaches in its cooperatives. With the addition of a new cash crop program, farmer households will be better equipped to cope with shocks, and will have a variety of income streams to strengthen their cooperatives. This change is incredibly timely as protests in Zala Woreda led to unexpected market challenges and decreased loan repayment rates over the last three months.

The second adjustment has been to develop exit plans for some of the first farmer organizations worked with. Nuru Ethiopia is anticipating the three first farmer organizations established in Boreda will be in a financial and leadership position to no longer be in need of Nuru Ethiopia's services. Because of Nuru's emphasis on leadership development, these cooperatives will be standing strong for years to come.

And it is worth noting that both of these milestones are happening over the course of the first year post expatriate exit in Ethiopia.

Select indicators are updated annually rather than quarterly

		Ethiopia		
		Target	Actual	
AG	Number of households active in Nuru supported cooperatives	Q2	6,000	-
	Percent increase in crop yield compared to baseline	Q2	32%	-
	Total enrolled FI members	Q3	3,000	-
FI	Number of loans issued this year (cumulative per year)	Q4	1,000	-
	Repayment rate	-	97%	72%
	Total Savings deposits (USD) for the year (cumulative per year)	-	\$4,196	\$2,089
HEALTHCARE	Average total savings deposits per member per quarter (USD)	-	\$4.20	\$1.10
	Total Nuru women participating in cooperative care groups	Q2	3,729	-
	Percent of women who are on track to attend at least 4 antenatal care visits per quarter	-	75%	99%
EDUCATION	Percent of deliveries in a clinic per quarter	-	65%	100%
	Number of community health workers trained	-	64	64
	Number of children in grades 1-4 reached	Q1	10,385	10,441
	Number of teachers trained in "teaching literacy" best practices	Q2	175	-
	Percent of households with children attending tutorial sessions	-	70%	85%
	Percent of teachers implementing best practices in literacy	-	90%	82%



## QUARTER HIGHLIGHTS

Nuru continued to develop and renew funding relationships with a growing support base including funding from a variety of longstanding supporters across the United States and Europe. Nuru is extremely grateful to start the year with the announcement of a four year growth grant from Peery Foundation as Nuru works to introduce its model in areas of fragility in the Sahel.

In March, Nuru celebrated major legislative progress with the introduction of the [Global Fragility Act](#) in the House of Representatives and Senate. This legislation will require multiple federal agencies to be engaged together in a comprehensive plan to address violence in fragile areas. Nuru worked with a broad coalition of NGOs to move this legislation forward, and has been able to garner strong bipartisan support with champions in both the House and Senate.

### NURU NIGERIA

*Nuru continues to build momentum for its project in northern Adamawa State in communities that were previously ravaged by Boko Haram. Local Nigerian staff nearing completion of the design phase of the project.*

### NURU JOINS AFP

*In February Nuru joined the Alliance for Peacebuilding. This coalition of more than 100 organizations has been in existence since 2003 and works to achieve change in the arenas of policy and strategy. Nuru is excited to join AFP as we work together toward a world in which violent extremist groups can no longer exploit the conditions of extreme poverty to further their cause.*

Read more about AFP



### THOUGHT LEADERSHIP

*Nuru's Leadership Program Strategic Advisor, Brian Viani, provided a presentation to members of the Movement for Community Led Development (MCLD) in late February sharing lessons learned in Nuru's locally-led capacity development efforts in Kenya and Ethiopia.*

Read More About MCLD 

## EXECUTIVE SUMMARY

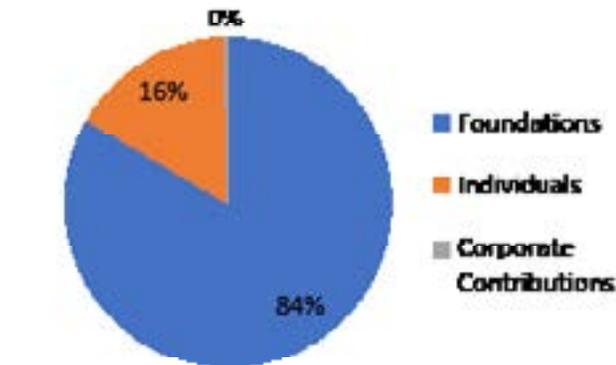
In Q1, Nuru was on budget overall with no significant variances. We are continuing to focus on careful management of our resources and adding to our pipeline of new and existing donors for 2019 and beyond.

### Nuru International 2019 Q1 Revenues and Expenses

Revenue	
Foundations	2,126,169
Individuals	415,189
Corporate Contributions	8,572
	<u>2,549,930</u>

Expenses	Q1 Actual	Q1 Budget	Q1 Variance	% Variance
MG&A	206,886	257,264	(50,378)	-20%
Fundraising	54,115	62,411	(8,296)	-13%
Program	1,369,422	1,479,803	(110,381)	-7%
	<u>1,630,423</u>	<u>1,799,478</u>	<u>(169,055)</u>	<u>-9%</u>

2019 Q1 Revenue



2019 Q1 Expenses

