

Q3 2018

QUARTER HIGHLIGHTS

- Nuru International receives Gold Award from ComPsych for developing a healthy work environment for staff
- Nuru Kenya cooperatives help farmers weather maize market volatility.
- Nuru Ethiopia's local team are laying ground work for serving even more communities in 2019.

ENDING EXTREME POVERTY IN REMOTE RURAL AREAS



HUMENTUM HONORS NURU STAFF AT AWARD CEREMONY

by Emily McLaughlin



Humentum honored Nuru International's Security Coordinator, Brian von Kraus, with its 2018 Operational Excellence Award at its annual conference, The Power of Operational Excellence. In addition, Billy Williams, Strategic Partnerships Director of Nuru International also received an Operational Excellence Award honorable mention. Brian and Billy were recognized at an honorary breakfast in Washington, DC, on Friday, July 27.

The Humentum Operational Excellence Awards were established in 2010 (originally the InsideNGO Operational Excellence Awards) to recognize professionals within the development sector who are innovating, collaborating, and ensuring operational excellence within their organizations. Winners were chosen from among 35 nominations put forth by Humentum member organizations across the US and internationally earlier this year. Nominators were asked to submit detailed recommendations explaining how their nominees embodied operational excellence.

Brian von Kraus joined Nuru in 2015 and has built our security and...

KEEP READING 



Nuru Kenya continues to strengthen its local farmer organizations, and help farmers to improve income.

QUARTER HIGHLIGHTS

This summer, Nuru farmers witnessed incredible harvests, but have had to deal with an influx of maize being released into markets through the government. Because Nuru farmers are members of local farmer organizations, they are able to wait until the market stabilizes to get a better return for their surplus maize.

In addition, four of these farmer organizations have begun promoting a separate crop (legumes) for the short rains season in Kenya. Depending on the success of this initial pilot of legumes, the program could be expanded across all of Nuru's existing farmer organizations, and allow these groups to further diversify their livelihoods.

To further support Nuru farmers participating in the dairy program, Nuru Kenya set up a toll free number to ensure farmers were able to receive a prompt response to any animal health issues. This initiative will help farmers to care for their heifers well, and help generate additional revenue through milk production.

Lastly, Nuru Kenya launched into funding conversations and made it through a second round of vetting for a potential financing opportunity for Nuru Social Enterprises Dairy Program growth.

AGRICULTURE

Select indicators are updated annually or semiannually rather than quarterly

		Target	Actual
AGRICULTURE	Number of Nuru farmers taking loan this season	Q1 1,816	1,944
	Total number of acres farmed	Q1 2,300	2,347
	Average loan per farmer (USD)	Q1 \$76	\$80
	Repayment rate	Q4 97%	-
	Percent increase in crop yield compared to baseline	Q1 32%	117%

FI

Number of farmer organizations enrolled in dairy program	Q1 4	9
Number of households enrolled in dairy program	Q1 319	421
Number of value chain partnerships	Q1 4	1

HEALTHCARE

Total Nuru farmer families receiving Nuru healthcare services	Q2 1,944	1,944
Percent of health groups meeting monthly	- 80%	71%
Percent of deliveries in a clinic per quarter	- 95%	100%
Percent of households treating water	- 85%	84%

EDUCATION

Number of children (pre-unit to class 5) at targeted schools	Q1 5,992	7,245
Number of teachers trained in best practices teaching literacy	Q2 96	96
Percent of teachers implementing best practices	Q2 70%	45%
Percent of children participating in book banks	- 55%	14%



Nuru Ethiopia's local team has commenced efforts to enroll even more households in 2019.

QUARTER HIGHLIGHTS

As the expatriate team left in Q2, Nuru Ethiopia's local team continued working toward expanding efforts to serve more communities in the year ahead. This effort has not been without challenges, the foremost being ethnic conflicts and anti-government protests being on the rise across the country. Nuru Ethiopia's new country director, Abiy Meshesha, has been doing a fantastic job moving the organization forward.

In addition, Nuru Ethiopia has been able to exceed its target for enrolled Financial Inclusion Program members with 2,522 farmer households participating in this program. By being enrolled, they are actively engaging in savings habits, learning how to budget and track expenses, and, as they develop a savings habit, they are able to qualify for livelihood diversification (animal fattening) loans to improve their economic outlook.

Nuru Ethiopia was also able to send a small group from their leadership team to visit Nuru Kenya to share experiences and learn from one another.

Select indicators are updated annually rather than quarterly

Ethiopia

		Target	Actual
AG	Number of households active in Nuru supported cooperatives	Q2 5,000	6,038
	Percent increase in crop yield compared to baseline	Q2 32%	42%
FI	Total enrolled FI members	Q3 2,000	2,522
	Number of loans issued this year (cumulative per year)	Q4 500	-
	Repayment rate	2019 95%	-
	Total Savings deposits (USD) for the year (cumulative per year)	- \$6,500	\$5,090
HEALTHCARE	Average total savings deposits per member per quarter (USD)	- \$4.50	\$2.02
	Total Nuru women participating in cooperative care groups	Q2 2,400	2,444
	Percent of women who are on track to attend at least 4 antenatal care visits per quarter	- 75%	97%
	Percent of deliveries in a clinic per quarter	- 60%	100%
	Number of community health workers trained (cumulative)	- 196	51
EDUCATION	Number of children in grades 1-4 reached	Q1 8,000	13,151
	Number of teachers trained in "teaching literacy" best practices	Q1 326	287
	Number of latrines constructed or reading rooms established	Q3 12	-
	Number of school libraries established	Q2 12	12
	Percent of households with children attending tutorial sessions	Q2 60%	47%
	Percent of teachers implementing best practices in literacy	Q2 65%	100%

QUARTER HIGHLIGHTS

Nuru continued to develop and renew funding relationships with a growing support base including funding from Open Road Alliance to cover costs that enabled Nuru Ethiopia to mitigate against the spread of fall armyworm. In addition, more than 20 runners have been raising funds to support Nuru as they prepare to run the Marine Corps Marathon in Washington D.C.

In July, as mentioned on the front of this report, Nuru team members Brian von Kraus and Billy Williams were recognized for operational excellence by Humentum at their annual conference. This is the third straight year Nuru staff have been recognized. Nuru also received the Gold Award from ComPsych for being a healthy workplace, and received a [Great Place to Work](#) certification this summer as well.

NURU NIGERIA

Nuru continues to build momentum for its project in northern Adamawa state in communities that were previously ravaged by Boko Haram. This quarter, Nuru staff began the design phase of their work and the local staff team are excited to be part of this important chapter for their communities.

JAKE ON TEAM RWB PODCAST

On August 20, 2018 Nuru International CEO Jake Harriman was interviewed on the Team Red, White, and Blue Eagle Nation Podcast by Team RWB CEO J.J. Pinter. During the podcast, Jake shares the experiences that led him to start Nuru as well as some of the successes and challenges that Nuru has witnessed during the time since our launch in southwestern Kenya in fall 2008.

Listen to the podcast



+NURU TRAINING

In early July, Members of Nuru International's and Nuru Kenya's Leadership Program conducted a week-long training on key principles of servant leadership to build capacity with leaders working with an NGO in eastern DRC. Training of other NGOs is one of the pathways Nuru is pursuing toward scale.

Read more about Nuru's [Leadership Training](#)



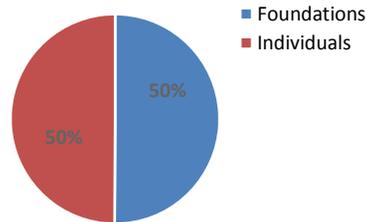
EXECUTIVE SUMMARY

In Q3, Nuru was on budget overall with no significant variances. We are continuing to focus on careful management of our resources and adding to our pipeline of donors for the remainder of 2018 and beyond.

Revenue	
Foundations	1,730,566
Individuals	1,725,373
	3,455,939

Expenses	Q3 Actual	Q3 Budget	Q3 Variance	% Variance
MG&A	570,966	587,881	(16,915)	-3%
Fundraising	119,526	179,150	(59,624)	-33%
Program	4,203,247	3,834,918	368,329	10%
	4,893,738	4,601,949	291,789	6%

2018 Revenue



2018 Expenses

