Q4₂₀₁₈

QUARTER HIGHLIGHTS

- Nuru International staff present joint session with Ray Marshall Center staff at American Evaluation Association Conference
- Nuru Kenya successfully implements "feed to market" dairy program with 400 households
- Nuru Ethiopia has strong participation in growing livelihood diversification initiative with more than 1,300 households participating

ENDING EXTREME POVERTY
IN REMOTE RURAL AREAS



KEEPING THE CULTURE IN AGRICULTURE

by Casey Harrison



Feed grasses, beans, maize, goat and sheep fattening, and dairy are just a few of the activities that are part of a Nuru farmer's livelihood landscape. There is an inherent art to smallholder agriculture that is in delicate balance with the needs of subsistence and the limits of the enabling environment. This balance can easily become unhinged by external shocks and stressors. Smart farming, sound decision-making and best practices must represent an amalgamation of human culture and science. To be resilient the farming system must evolve with that delicate balance in mind.

For the individual smallholder farmer, too much specialization in agriculture will put their livelihood at high risk. On the other hand, if the farmer diversifies into various livelihood strategies to an excessive degree, they risk being trapped in a subsistence lifestyle. They would not be afforded the opportunities of a market-based approach. In either case, farmers risk being trapped in or falling back to conditions of extreme poverty given any wave...



NURU KENYA





Kenya

Nuru Kenya continues to strengthen local farmer organizations and support farmer income diversification.

QUARTER HIGHLIGHTS

In 2018, Nuru Kenya (NK) successfully implemented and scaled a dairy value chain "feed to market" program in partnership with 9 Nuru-supported farmer organizations and partners from the public and private sector. Over 400 local farmer organization members paid registration fees to participate in the project and NK staff was able to deliver 105 hybrid heifers to registered farmers that prepaid 30% of the 18 month loan for the COW.

Nuru's agricultural loan repayment rate fell short of the 97% target for Q4 2018 set at the beginning of the year with an 80% repayment rate as of the end of 2018. That being said, the fourteen farmer organizations who disbursed the loans are continuing to collect late repayments to ensure they have funds necessary to provide their active members with loans of improved inputs in 2019.

Lastly, Nuru Kenya's staff are continuing to gain exposure for their work in building sustainable farmer organizations. During November, Nuru Kenya Leadership Program staff joined Nuru International staff to conduct webinars with the Agribusiness Market Ecosystem Alliance and the Movement for Community Led Development.

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	Select indicators are updated annually or semiannually rather than quarter	ly 🔰	Target	Actual
AGRICULTURE	Number of Nuru farmers taking loan this season	Q1	1,816	1,944
	Total number of acres farmed		2,300	2,347
	Average loan per farmer (USD)		\$76	\$80
	Repayment rate		97%	80%
	Percent increase in crop yield compared to baseline	Q1	32%	117%
	Number of farmer organizations enrolled in dairy program	Q1	4	9
=	Number of households enrolled in dairy program	Q1	319	421
	Number of value chain partnerships	Q1	4	1
王	Total Nuru farmer families receiving Nuru healthcare services	Q2	1,944	1,944
A	Percent of health groups meeting monthly	-	80%	56%
=	Percent of deliveries in a clinic per quarter	-	95%	100%
HEALTHCARE	Percent of households treating water	-	85%	87%
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EDUCAT	Number of children (pre-unit to class 5) at targeted schools	Q1	5,992	7,245
	Number of teachers trained in best practices teaching literacy	Q2	96	96
	Percent of teachers implementing best practices	Q3	70%	45%
	Percent of children participating in book banks	-	55%	14%









NURU ETHIOPIA





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Ethiopia

Nuru Ethiopia successfully grew and strengthened its livelihood diversification program.

QUARTER HIGHLIGHTS

Nuru Ethiopia has demonstrated incredible resilience in the middle of many political changes in the country that have led to localized protests in the SNNP Region where Nuru works. Abiy Meshesha, Nuru Ethiopia's Country Director, has done an incredible job moving the organization forward during the first six months after the exit of expatriate staff and full turnover of the project to local Ethiopian staff.

Also, as of the end of Q4, Nuru Ethiopia has had more than 1,300 women farmers qualify for and receive livelihood diversification loans which included two goats or sheep, improved climate-smart fodder grasses, and trainings to improve financial literacy and management of small ruminants. Progress has been made on several Rural Livelihood initiatives including piloting improved breeds of goats and sheep and researching cash crops for pilot in 2019. Nuru also began its first ever spring-capping project late in 2018.

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	Select indicators are updated annually rather than quarter	y V	Target	Actual
		-		
AG	Number of households active in Nuru supported cooperatives	Q2	5,000	6,038
	Percent increase in crop yield compared to baseline		32%	42%
	Total enrolled FI members	0.7	2.000	2.522
=		Q3	2,000	2,522
	Number of loans issued this year (cumulative per year)	Q4	500	1,369
	Repayment rate	2019	95%	-
	Total Savings deposits (USD) for the year (cumulative per year)	-	\$6,500	\$5,090
	Average total savings deposits per member per quarter (USD)	-	\$4.50	\$2.02
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HEALTHCARE	Total Nuru women participating in cooperative care groups	Q2	2,400	2,444
	Percent of women who are on track to attend at least 4 antenatal care visits per quarter		75%	99%
¥.	Percent of deliveries in a clinic per quarter	-	60%	100%
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EDUCATION	Number of children in grades 1-4 reached	Q1	8,000	13,151
	Number of teachers trained in "teaching literacy" best practices	Q1	326	287
	Number of latrines constructed or reading rooms established	Q3	12	-
	Number of school libraries established	Q2	12	12
	Percent of households with children attending tutorial sessions	Q2	60%	47%
	Percent of teachers implementing best practices in literacy	Q2	65%	100%









NURU

QUARTER HIGHLIGHTS

Nuru continued to develop and renew funding relationships with a growing support base including funding from a variety of longstanding supporters in Silicon Valley. In addition, Nuru celebrated ten years of impact with a special end of year campaign that raised over \$300,000 to take Nuru's mission forward in northeastern Nigeria and beyond.

In November, Nuru celebrated a major legislative win with the passing of the Global Fragility And Violence Reduction

Act of 2018 in the House of Representatives. This legislation requires multiple federal agencies to be engaged together in a comprehensive plan to address violence in fragile areas. Nuru worked with a broad coalition of NGOs to move this legislation forward. In addition to this win, Nuru staff have continued gaining exposure for Nuru's work by speaking at a variety of conferences including American Evaluation Association Conference, Agribusiness Market Ecosystem Alliance Gathering, and the Movement for Community Led Development.

NURU NIGERIA

Nuru continues to build momentum for its project in northern Adamawa State in communities that were previously ravaged by Boko Haram. Nuru anticipates local Nigerian staff will complete their Program Planning Process and launch their designed intervention in spring 2019.

JAKE INTERVIEWED ON LIVE INSPIRED

On November 29, 2018 Nuru International CEO Jake Harriman was interviewed on the Live Inspired Podcast by John O'Leary. During the podcast, John takes listeners on an inspiring journey that highlights many of the principles that have helped Nuru be the strong, resilient organization it is today, and have also helped to create a culture that is willing to take risks for the sake of helping others

Listen to the podcast



AGRILINKS BLOG SERIES

In October, Nuru Rural
Livelihoods Strategic Advisor
Casey Harrison posted a series
of blogs on USAID's Agrilinks
Website. The Agrilinks Blog is
part of USAID's Feed The Future
Initiative, and can open doors for
training other organizations on
Nuru's model further in the future.

Read Casey's posts











NURU FINANCIALS



EXECUTIVE SUMMARY

In Q4, Nuru was on budget overall with no significant variances. We are continuing to focus on careful management of our resources and adding to our pipeline of new and existing donors for 2019 and beyond.

Revenue		Expenses	Q4 Actual	Q4 Budget	Q4 Variance	% Variance
Foundations	2,509,949	MG&A	740,100	769,781	(29,680)	-4%
Individuals	2,245,552	Fundraising	190,369	231,542	(41,173)	-18%
	4,755,500	Program	5,301,883	4,862,990	438,893	9%
			6,232,352	5,864,312	368,040	6%









