

Q2 2018

QUARTER HIGHLIGHTS

- Nuru International named one of 2018's "Best Nonprofits to Work For"
- Nuru Kenya finalist for Climate Smart Agriculture Project of the Year Award
- Expatriate staff exit Nuru Ethiopia several months ahead of original timeline.

ENDING EXTREME POVERTY IN REMOTE RURAL AREAS



REFLECTIONS ON “EXPATRIATE EXIT” FROM FROM NURU ETHIOPIA IN 2018 by Amy Sherwood



Right now, the air is abuzz with opportunity in Ethiopia. Across the country there is talk of reform and change and new ideals upon which governance and growth can be built. It is too early to know what will happen long term, but 2018 has brought a palpable energy and hope that was not present here even just six months ago. One of my favorite parts of working in rural development is when we are able to tap into this energy, this dynamism, not just to reach, but to leapfrog, advanced economies – when mobile technology makes doing business possible on a new level, when there is success at intensifying agriculture and business for smallholders rather than defaulting to industrialization that benefits just a few. These moments are the reason to stay in this field and a firsthand reminder that this work was never and should never be just about smallholder farmers catching up to existing standards – but about working to transcend them.

How can we do this consistently or make this principle part of development work? There isn't an easy answer to this question but I believe that sometimes, one way to do it is to build people up to do it themselves...

KEEP READING 



Nuru Kenya continues to establish its name as a leader in East African development circles

QUARTER HIGHLIGHTS

Pauline Wambeti, Nuru Kenya's Country Director, and her incredible staff team continues to grow in representing Nuru's name in East Africa.

Pauline was invited to speak at the Aid and International Development Forum's (AIDF) annual conference in April, and Nuru Kenya was a finalist for the Climate Smart Agriculture Project of the Year Award this spring. In addition, Pauline was incredibly active in her Acumen East Africa Fellow workshops and extended her learnings to her staff team as well.

Building on an incredibly successful 2017, Nuru Kenya's existing farmer organizations were able to experience solid growth in membership during 2018 with 1,944 households actively participating in 14 cooperatives.

Lastly, Nuru Kenya launched into funding conversations and made it through the first round of vetting for a potential financing opportunity for Nuru Social Enterprises Dairy Program growth.

Nuru looks forward to more opportunities to see its in-country counterparts continue to exert their influence in the sector, and help other organizations to improve their service to rural farmers and their families.

Kenya

Select indicators are updated annually or semiannually rather than quarterly

AGRICULTURE

		Target	Actual
Number of Nuru farmers taking loan this season	Q1	1,816	1,944
Total number of acres farmed	Q1	2,300	2,347
Average loan per farmer (USD)	Q1	\$76	\$80
Repayment rate	Q4	97%	-
Percent increase in crop yield compared to baseline	Q1	32%	117%

FI

Number of farmer organizations enrolled in dairy program	Q1	4	9
Number of households enrolled in dairy program	Q1	319	421
Number of value chain partnerships	Q1	4	1

HEALTHCARE

Total Nuru farmer families receiving Nuru healthcare services	Q2	1,944	1,944
Percent of health groups meeting monthly	-	80%	60%
Percent of deliveries in a clinic per quarter	-	95%	100%
Percent of households treating water	-	85%	79%

EDUCATION

Number of children (pre-unit to class 5) at targeted schools	Q1	5,992	7,245
Number of teachers trained in best practices teaching literacy	Q2	96	96
Percent of teachers implementing best practices	Q2	70%	78%
Percent of children participating in book banks	-	55%	12%



Nuru's expatriate team has exited Nuru Ethiopia ahead of original timeline.

QUARTER HIGHLIGHTS

This quarter, Nuru Ethiopia local staff assumed full leadership over project implementation as expatriate staff exited the project. The process, led by Team Leader Amy Sherwood, was completed over two years ahead of Nuru's original timeline for exit. Nuru was able to learn from its experiences in Kenya to build better and more sustainable systems early on in its program design phase, and these systems helped accelerate Nuru's timeline for exiting its second country project. Concomitant capacity building of local staff to continue to manage and scale operations and planned exit of expatriate staff are key differentiators of Nuru's model and approach.

In addition, Nuru is pleased to have farmers producing increases in crop yield (42%) that surpass targets set for the 2017 growing season (32%). This increase in crop yield was demonstrated in spite of delayed spraying for fall armyworm last year.

Nuru has also significantly exceeded active membership in cooperatives in Ethiopia this year with more than 6,000 households in the Gamo Gofa Zone benefitting from membership in 26 farmer organizations in Zala, Kucha, and Boreda woredas.

Select indicators are updated annually rather than quarterly

AG

		Target	Actual
Number of households active in Nuru supported cooperatives	Q2	5,000	6,038
Percent increase in crop yield compared to baseline	Q2	32%	42%

FI

Total enrolled FI members	Q3	2,000	1,440
Number of loans issued this year (cumulative per year)	Q4	500	-
Repayment rate	2019	95%	-
Total Savings deposits (USD) for the year (cumulative per year)	-	\$6,500	\$5,090
Average total savings deposits per member per quarter (USD)	-	\$4.50	\$2.02

HEALTHCARE

Total Nuru women participating in cooperative care groups	Q2	2,400	2,444
Percent of women who are on track to attend at least 4 antenatal care visits per quarter	-	75%	95%
Percent of deliveries in a clinic per quarter	-	60%	71%
Number of community health workers trained (cumulative)	-	196	51

EDUCATION

Number of children in grades 1-4 reached	Q1	8,000	13,151
Number of teachers trained in "teaching literacy" best practices	Q1	326	287
Number of latrines constructed or reading rooms established	Q3	12	-
Number of school libraries established	Q2	12	12
Percent of households with children attending tutorial sessions	Q2	60%	47%
Percent of teachers implementing best practices in literacy	Q2	65%	100%

QUARTER HIGHLIGHTS

Nuru continued to develop and renew funding relationships with a growing support base including renewed large grants from Hapke Family Foundation and Pitch Johnson and being able to begin conversations with an array of individuals and institutional funders in both the United States and Europe.

In April, Nuru sent five of its team members to the Skoll World Forum held at the Saïd Business School at the University of Oxford. Our team from Nuru were able to connect with several of our existing supporters as well as make connections to a few potential foundation partners who are interested in Nuru's unique approach to addressing extreme poverty in some of the toughest areas to work. In addition, Nuru team members were able to share ideas and updates with some of our most longstanding thought partners including One Acre Fund. In addition, Nuru's Athena Childs Fleisher presented at the CORE Group's annual conference in Bethesda, MD in June, and Casey Harrison spoke on panels at University of Chicago's Booth School of Business and Stanford GSB in April and May respectively.

NURU NIGERIA

Nuru continues to build momentum for its project in northern Adamawa state in communities that were previously ravaged by Boko Haram. This quarter, Nuru staff appeared on local television and received hearty approval from government officials to begin this much needed work.

BEST NONPROFITS TO WORK FOR

On April 1, 2018 Nuru International was selected as one of 2018's Best Nonprofits to Work For and was recognized in The NonProfit Times. This is Nuru's first time participating in the nationwide study and we are absolutely thrilled to be recognized with such an honor. At Nuru we truly believe in the Peter Drucker quote that 'Culture eats strategy for breakfast'. By putting our people and core values first we've created an organization where employees...

Read more about this award



DUTY OF CARE

On May 17, 2018, Nuru International was awarded Runner Up in the Resilient Care category at the International SOS Foundation 2018 Duty of Care Awards. The award was given in recognition of Nuru's Resiliency Program, a holistic approach to optimizing health and resiliency throughout...

Read more about Duty Of Care Awards



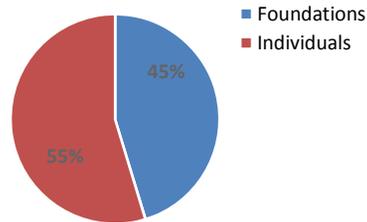
EXECUTIVE SUMMARY

In Q2, Nuru was on budget overall with no significant variances. We are continuing to focus on careful management of our resources and adding to our pipeline of donors for the remainder of 2018 and beyond.

Revenue	
Foundations	1,355,971
Individuals	1,637,175
	2,993,147

Expenses	Q2 Actual	Q2 Budget	Q2 Variance	% Variance
MG&A	393,995	380,124	13,871	4%
Fundraising	82,604	107,626	(25,022)	-23%
Program	2,826,251	2,777,067	49,184	2%
	3,302,850	3,264,817	38,033	1%

2018 Revenue



2018 Expenses

